Protecting your ideas to help your business grow

Our team of Patent and Trade Mark Attorneys are more than just legal professionals; we have a genuine passion and knowledge of technology, industry and innovation. We take the time to understand your business and the commercial potential of your innovation so that we can deliver open, practical and effective advice to put your business in a stronger competitive position.

To find how AdamsonJones can help protect your innovation and grow your business please call and speak to one of our team of IP experts today.

Call +44 115 947 7977
Email us contact@adamson-jones.co.uk
Visit us www.adamson-jones.co.uk
INTRODUCTION

Welcome to the Medilink East Midlands (EM) Annual Report for 2016. This report contains a summary of our successes over the last year, plus an overview of life science activity in the East Midlands. The report also includes stories from our members and a full list of members and patrons.

Our aim is for this report to provide an invaluable source of information for those in the life sciences community.

GET IN TOUCH

+44 (0)115 822 3154

@MedilinkEM

Medilink East Midlands Group

Medilink East Midlands
BioCity Nottingham
Pennyfoot Street
Nottingham
NG1 1GF
info@medilinkem.com
www.medilinkem.com

CONTENTS

4 National Involvement
5 Board Members
7 Meet the Team
8 Performance
10 Sector Initiatives
14 Collaborative Projects
16 Making Headlines
18 Events
20 Business Awards
22 Member Spotlight
23 Member Directory
NATIONAL INVOLVEMENT

Promoting growth in the United Kingdom life science sector through national reach and regional depth

STRATEGIC ENGAGEMENT
Medilink EM continues to work with government, national industry associations and other bodies through the Medilink UK network, to ensure that in these times of uncertainty and significant change, our sector is not overlooked.

ENSURING OUR MEMBERS’ VOICES ARE HEARD
Medilink UK has representation on key national sector groups and boards, including the NHS Suppliers Board, the SBRI Board, the MHRA Medical Device Industry Liaison Group, the KTN Health Board, the MedTech Forum, United Life Sciences Association, and the Advanced Manufacturing Leadership Council.

RAISING THE PROFILE
Showcasing our members and giving them market exposure is a primary role of Medilink EM, which is reflected in our revised membership offering and our many events. This includes active involvement in the MedTech Innovation Expo, the largest UK MedTech exhibition which also hosts the Medilink UK awards; a fantastic opportunity for regional winners to gain even more exposure and recognition.

AT THE HEART OF REGIONAL DEVELOPMENT
The Midlands Engine recognises the combined East and West Midlands as the engine for growth for the UK economy and Medilink EM is working closely with Medilink WM to ensure our sector receives the recognition it deserves as a pivotal part of future economic success.

PROVIDING VALUED SUPPORT SERVICES
As the regional leader in developing business networks and providing support for life science companies, Medilink EM has secured three new revenue streams, enabling us to continue to deliver support programmes across the East Midlands for the benefit of the sector.
The Board is a mixture of key business people & academics, derived from our membership, who represent the variety of interests of our membership base.
We’re looking for Bright Sparks

Working with industry to spread innovation in healthcare

What could we do for you?

- Support spread and adoption of proven healthcare innovations
- Advice on NHS market entry and expansion strategies
- Funding and advice for medtech trials
- Signposting to NHS contacts and sources of funding
- NHS and social care engagement events

Want to know more?

For more about our work to transform the health of 4.6m East Midlands residents and stimulate wealth creation, visit www.emahsn.org.uk or call 0115 823 1300

STRATEGIC MARKETING & COMMUNICATIONS FOR THE LIFE SCIENCES & BIOTECH SECTOR

- Strategy and planning
- Branding and brand development
- Communications and PR
- Digital marketing and social media

www.vformation.biz | BioCity Nottingham | T: 0115 787 0206 | info@vformation.biz | @vformationltd
MEET THE TEAM

MANAGEMENT TEAM

Dr Darren Clark
Costa Philippou
Dr Rosamund Graves

INNOVATION & BUSINESS SUPPORT

Melanie Davidson
Dr Neil Barnes
Dr Nathan Walker

EVENTS, PR, MARKETING & MEMBERSHIP

Becky Brown
Merle Harrison

FINANCE, HR & PROJECT SUPPORT

Catherine Hadfield
Julie Buda
Richard Hadfield

Want to know more?
For more about our work to transform the health of 4.6m East Midlands residents and stimulate wealth creation, visit www.emahsn.org.uk or call 0115 823 1300

We’re looking for Bright Sparks
What could we do for you?
Working with industry to spread innovation in healthcare
Support spread and adoption of proven healthcare innovations
Advice on NHS market entry and expansion strategies
Funding and advice for medtech trials
Signposting to NHS contacts and sources of funding
NHS and social care engagement events
PERFORMANCE

SOCIAL MEDIA & ANALYTICS

- Twitter Followers: 1690
- LinkedIn Group Members: 648
- Newsletter Subscribers: 4270

36% increase on 2015

EVENTS

- Events Held: 33
- Event Attendees: 1257
- Average Number of Delegates per Event: 38
- Average Event Quality Rating: 86%

MEMBERSHIP BREAKDOWN

- Size:
  - 1-5 Employees: 43%
  - 6-19 Employees: 24%
  - 20-49 Employees: 15%
  - 50-249 Employees: 11%
  - 250+ Employees: 7%

- Sector:
  - MedTech: 34%
  - Service & Supply Chain: 10%
  - Pharma & Biotech: 10%
  - NHS & Universities: 10%
  - Outside East Midlands: 7%
  - Leicestershire: 17%
  - Derbyshire: 11%
  - Nottinghamshire: 53%
  - Lincolnshire: 2%

LOCATION
Paracelsis Ltd
preclinical services

...A one-stop solution for your preclinical development needs...

Example of in vivo investigations undertaken

- Pharmacokinetics‡
- Tolerability/Toxicology
- Non-invasive imaging

‡ Pharmacokinetic data analysis using Phoenix WinNonlin

Snapshot of drug delivery projects in 2016

- Nasal polypeptide (sheep)
- Nasal corticosteroids (sheep)
- Nasal vaccine (rat, rabbit)
- Ocular (intravitreal) mAb (rabbit)
- Intravaginal small mol. (sheep)

Paracelsis offers a comprehensive range of bespoke laboratory-based and consultancy services to fully meet the preclinical (nonclinical) development needs of its customers in pharma and biotech sectors

Contact details

A contact form is available on our website: www.paracelsis.com

Address: Paracelsis Ltd
BioCity Nottingham
Pennyfoot Street
Nottingham
NG1 1GF
United Kingdom

Telephone: +44 (0)115 8882842
Email: mh@paracelsis.com
LinkedIn: paracelsis-ltd
SECTOR INITIATIVES
NEW PROJECTS LAUNCHED

Medilink East Midlands has launched three new projects, which, like the previous Healthcare & Bioscience iNet project, are part-funded by the European Union Development Fund (ERDF). Each of the programmes will target a particular Local Enterprise Partnership (LEP) area and between them will run until 2019. Medical technology, pharmaceutical and bioscience organisations in these areas will be able to access funding and support to help develop their new innovative projects and products.

The projects provide a raft of support for Small and Medium-sized Enterprises (SMEs) including bespoke specialist advice from highly skilled individuals, grants for innovation development and collaborative events. They will grow existing and new collaborations in life sciences across the business, NHS and university communities, by promoting research and innovation.

Each of these new projects will enable SMEs to increase their competitive advantage by ensuring that innovative new products, processes and services benefit from cutting edge technologies, have identified clinical needs and adopt early incorporation of regulatory and IP management strategies.

THE THREE PROJECTS ARE:

INSTILS:
Inspiring Networking to Stimulate Technology Innovation in Life Sciences

INSTILS is being delivered across Derby, Derbyshire, Nottingham and Nottinghamshire at a total cost of £4.96 million, with almost £2.5m from the ERDF funding allocation of the D2N2 LEP. The project consortium is led by Medilink EM in partnership with The University of Nottingham, Nottingham University Hospitals NHS Trust, BioCity Group, Derby Teaching Hospitals NHS Foundation Trust, the East Midlands Academic Health Science Network and Nottingham City Council.

SoLSTICE:
Smart Life Sciences Technology Innovation & Commercialisation Enabler

SoLSTICE is being delivered across Leicester & Leicestershire at a total cost of £1.0 million, with £500,000 of ERDF funding from the LLEP funding allocation. The project partners are Medilink EM, the University of Leicester and University Hospitals of Leicester NHS Trust.

ACTIS:
Advanced Clinical Technology Innovation Support

ACTIS is being delivered across the South East Midlands LEP which serves Northamptonshire as well as parts of Bedfordshire, Buckinghamshire and Oxfordshire at a total cost of £1.29 million, with almost £650,000 of ERDF funding from the SEMLEP funding allocation. The partners are Medilink EM, Northamptonshire Healthcare NHS Foundation Trust and The Open University.
The new projects (INSTILS, SoLSTICE and ACTIS) will build on the highly successful Healthcare and Bioscience iNet project that was part funded by ERDF under the 2007-2013 programme. The iNet ran from 2008-2015, providing sector-specific business support across the entire East Midlands region.

**HEADLINE ACHIEVEMENTS**

- **308** collaborations between business and research entities
- **189** events with 9,542 attendees
- **1005** businesses supported
- **£3.7M** provided to 306 innovation projects
- **480** jobs created/safeguarded

**CASE STUDY: SERRATIONS LTD**

Serrations Ltd is a leading producer of tungsten carbide jaw inserts for use in a range of surgical instruments. The specialist inserts, which are manufactured for tweezers and needle holders, are engineered by grinding individual teeth to produce a precise, sharp point with outstanding gripping properties.

In March 2015, Medilink EM provided £10,000 grant funding through the Healthcare and Bioscience iNet (part funded by the ERDF), which allowed Serrations to purchase a new, higher specification grinding machine. This has enabled the company to increase its manufacturing capacity and therefore respond more quickly to growing customer demand, as well as create new jobs and offer a wider range of new and innovative products.

James Hartley, Director of Serrations commented:

“The new machine we were able to purchase, has meant we can now produce a better quality product, faster. This has enabled us to attract new, larger customers. We would not have been able to do this without the iNet grant.”

**LOOKING BACK ON THE iNET**
Promethean Particles started in 2008 as a spin-out company to commercialise an innovative manufacturing technology developed at The University of Nottingham. The process, called continuous hydrothermal synthesis, is used to develop a broad range of new nanomaterials which can then be used in various applications and industries such as healthcare, medical, printed electronics, chemical and many other sectors. The ability to manufacture a variety of products on a continuous process is a distinct asset for the organisation.

In 2014 the company applied for a grant to aid the exploration of, and transition into, the healthcare market. Funds were sought to carry out a comprehensive analysis of the sector as well as specific applications of materials and potential target customers. Funding to the value of £8,190 was awarded through the Healthcare and Bioscience iNet (part funded by ERDF), which allowed Promethean Particles to move into the healthcare market, all the while providing a high quality and valuable service.

CASE STUDY: OCB MEDIA

OCB Media is a specialist digital learning developer, focusing on the production of evidence-based e-learning and accompanying internet delivery platforms for the healthcare sector. Since its establishment in 1996, the company has focused on making online learning more effective and affordable and has worked with partners such as the Department of Health, Health Education England, medical academia, NHS Trusts and private healthcare.

OCB Media approached Medilink EM in 2013 when launching its first patient centric training system - CaBLE (Care Based Learning Environment). CaBLE is used by healthcare practitioners to practice diagnostic skills with ‘virtual patients’ and is directly aligned to diagnostic pathways used in clinical practice. The Healthcare and Bioscience iNet (part funded by ERDF) provided grant funding to assist with the production of the beta version of CaBLE in August 2013.

Following this success, OCB Media developed the SCRIPT programme in conjunction with Health Education England and the University of Birmingham. SCRIPT provides healthcare professionals with a wealth of learning resources to help improve prescribing efficiency and safety. SCRIPT is currently in its third edition with specialist programmes for paediatricians, non-medical prescribers, nurses and foundation doctors currently available.

Nicholas Blackwell, Director of OCB Media commented:

“Medilink EM has been instrumental in assisting OCB Media with the development of our vision, and working with Medilink has always been a pleasure. The expertise and knowledge they can call upon is second to none, allowing them to provide the most appropriate advice and guidance. This, coupled with a detailed understanding of the challenges faced by healthcare technology companies, makes Medilink an invaluable and welcome partner.”
New Laboratory Seating

The perfect work chair for any laboratory, healthcare and production area.

- EDS Antistatic seating
- Wet room seating
- Ergonomically designed for ultimate comfort
- Clean room seating
- High and low chairs available
- Custom made for individual needs
- Designed and manufactured in the UK

www.spectrumhealthcare.co.uk
Tel: +44 (0)1793 762928
info@spectrumhealthcare.co.uk

PDS is a leading UK and European drug safety provider offering detailed responsive solutions through strategic thinking to help “Pharma make sense of Drug Safety”

Uncompromising quality
We provide pharmaceutical solutions with an uncompromising approach to quality

Together We Can Achieve More

+44(0)1476 512395 | +44(0)1476 512396 | info@puredrugsafety.com www.puredrugsafety.com
COLLABORATIVE PROJECTS

Working with our partners for the benefit of members

CHARWOOD LIFE SCIENCES OPPORTUNITY ZONE

Medilink EM were one of the partners invited to join a taskforce to respond to a challenge set by then Minister for Life Sciences, George Freeman, to make the Charnwood Campus (former AstraZeneca site in Loughborough) into the UK’s first Life Sciences Opportunity Zone.

The proposal was submitted to the new minister responsible for life sciences, Jo Johnson, in October and was raised in the House of Commons by the taskforce chair, Nicky Morgan, MP for Loughborough where the proposal was recognised as ‘impressive and shows great potential’ by Nick Hurd, BEIS Minister. Further announcements on this are awaited, and Medilink EM continues to support the development of the Charnwood Campus.

MIDLANDS ENGINE

The Midlands Engine is a government initiative which aims to improve the economy of the Midlands, and the UK. With support from stakeholders and local authorities, the ‘Midlands Engine’ brand will allow the region to promote itself to investors and trade partners, delivering more growth, exports and jobs. Over the summer, a Science and Innovation Audit [SIA] was undertaken to identify the key regional assets and opportunities within the Midlands Engine. Healthcare, life sciences and translational medicine was one of the six thematic areas that the SIA focused on, and Medilink EM was one of the partners asked to form a sub-group to drive input from this area. The SIA was received positively by government and further development of the Midlands Engine is keenly awaited.

In addition to the SIA, other things that Medilink EM supported over the last year include the Nottingham in Parliament Day (led by The University of Nottingham), the University of Leicester’s BioHomecoming, The University of Nottingham’s Centre for Healthcare Technologies launch, the MindTech HTC and the Centre for Healthcare Equipment and Technology Adoption (both led by Nottingham University Hospitals NHS Trust).

GROWTH HUBS

Medilink EM is continuing its partnership with the D2N2 Growth Hub to deliver specialist business support for life science organisations in Nottinghamshire and Derbyshire. In addition, good links have been established with the LLEP Business Gateway and are being developed with Velocity, the SEMLEP Growth Hub.

The Growth Hubs support and encourage economic growth by ensuring businesses are aware of, and engaged with, all the business support services available to them. Through Medilink EM, the Growth Hubs can ensure the life sciences sector across the region is fully supported.

NOTTINGHAM MOLECULAR PATHOLOGY NODE

Medilink EM is one of the industrial partners for the Nottingham Molecular Pathology Node, supporting the project and helping align it with our interest in Companion Diagnostics, a growth area in our network. The Node, part of The University of Nottingham and Nottingham University Hospitals NHS Trust, is one of six national Nodes funded by the Medical Research Council and the Engineering and Physical Sciences Research Council and has been formed to develop tests which will help deliver better targeted and more effective treatments across a wide range of disease areas.
NATIONAL LIFE SCIENCES DATABASE

Medilink EM, with its detailed knowledge of the sector, is the chosen regional data partner for the East Midlands, and has been contributing to the National Life Sciences database since its inception over 5 years ago. Led by the Department for Business, Energy & Industrial Strategy (BEIS) together with the Department for International Trade (DIT), this invaluable source of data is available as a downloadable dataset, an interactive website map and an annual summary report. The report and dataset is available from https://lifesciences.trade.gov.uk/

ACCELERATED ACCESS REVIEW

In recognition of our strong connectivity to healthcare SMEs, in late 2015 the Office for Life Sciences (OLS) approached Medilink EM to facilitate a consultation on the draft Accelerated Access Review.

The final review was published in October 2016, and our involvement has helped to ensure that the views of regional SMEs were taken into consideration. The final report sets out new recommendations to ensure patients gain quicker access to innovative healthcare; an aim which echoes the values of Medilink and member companies. It was particularly encouraging that the important role Medilink plays was specifically recognised in the report.

TRIIFIC! HEALTHCARE TEXTILES

Medilink EM partnered with De Montfort University during the Leicester Business Festival 2016, to showcase the breadth of healthcare textile innovations emerging from Leicestershire organisations. Medilink EM members 3M and Urgo UK Ltd were among those presenting at the event, which brought delegates up-to-date with the latest developments and opportunities within the sector.

EAST MIDLANDS ACADEMIC SCIENCE NETWORK (EMAHSN)

Medilink EM continues to support the EMAHSN in its aim to spread innovation at pace and scale to improve health and generate economic growth. Medilink EM’s Chair is involved in the EMAHSN governance structure, several member companies have been directed to the AHSN and most recently a clinical evaluation grant fund has been established within our ERDF-funded INSTILS project.
MAKING HEADLINES

VACANCIES FILLED BY THE BEST

Nottingham charity The Ear Foundation has appointed a new Chief Executive following the retirement of Sue Archbold. Melanie Gregory, who has over 25 years’ experience in the field, was delighted to take on the role in August and is looking forward to continuing to work closely with the charity’s many partners and stakeholders.

The East Midlands Academic Health Science Network appointed Mike Hannay, previously with ThermoFisher Scientific, as their new Managing Director in August.

Two Nottingham consultancies with a life sciences focus have been recruiting new team members; V Formation has expanded its workforce with the addition of a new marketing consultant and was joined by a graduate placement student over the summer. Additionally, Ian Davie joined the senior consultancy team at TBAT Innovation.

BREAKTHROUGHS IN TECHNOLOGY

Pal International has launched a new infection prevention product; Medipal 3in1 Disinfectant Wipes. This comes in response to healthcare market demand for a robust single product which can be used across near-patient surfaces to keep ahead of bacterial resistance, whilst also offering value for money. Pal has combined the launch with a campaign to raise awareness of the new EN 16615:2015 standard, the first real-world European test for chemical disinfectant wipes.

Bendigo Systems, a new company, has launched a ground-breaking assistive technology for people living with dementia, physical illness or disability. A bespoke system is installed into a person’s home depending on their individual needs, and can offer a wide range of services such as voice announcements, media and TV controls, and medication reminders.

Another exciting breakthrough came from The University of Nottingham and Nottingham University Hospitals NHS Trust, who together launched a new Centre for Healthcare Technologies. The aim of this unique collaboration is to develop and rapidly adopt new technologies into healthcare and the centre will work with all stakeholders to address major challenges in the sector.

FUNDING THAT WILL BRING BREAKTHROUGH

The UK Government has allocated a record research package of £816m to NHS Trusts throughout the country, £23.6m of which has been assigned to Nottingham University Hospitals NHS Trust.

Leicester Biomedical Research Centre has also benefitted with an allocation of £11m, following the success of its last funding boost which resulted in the development of a new drug which will dramatically lessen the severity of asthma.

Locate Therapeutics Ltd has had continued success by securing funding to the value of £220,000 via Wellcome Trust and Innovate UK. This follows on from its landmark agreement with Heraeus Medical in 2014. As a result, the regenerative medicine development company has launched two new programmes intended to improve the survival, localisation, and clinical effectiveness of cell therapies.
This year, several companies have celebrated expansions and collaborations. **Scientific Laboratory Supplies** has made two major announcements; the collaboration with French-based distributor Dominique Dutscher, followed by the purchase of Irish company Analab, both in July. **Spirit Healthcare** has also expanded its digital healthcare offering through its acquisition of Aseptika, a pioneer in the medical wearable and self-care technology sectors.

Two companies have announced extensions into larger units; **Quotient Clinical** in Nottinghamshire and **Hospital Aids** in Northampton. Quotient has significantly increased its operational footprint over the last year, and with expected further expansion, will double its manufacturing capacity and capabilities. Hospital Aids’ expansion into larger premises will allow for further manufacture of emergency evacuation equipment, as well as its offering of “stitch and sew” facilities to other organisations.

**Pennine Healthcare**, an international manufacturer of single-use medical devices, has also increased its service offering, having entered into several commercial agreements including one with fellow Medilink EM member **UvaMed**.

**Novozymes**, a world leader in biological solutions, has separated its biopharma activities into the independent company **Albumedix**. The new company will continue to develop its market leading position from its Nottingham base, and already employs around 100 people, with further expansion ongoing.

**Fresh Pharma**, which offers specialist transport solutions, has recently begun its vehicle renewal programme. Having purchased the highest specification vehicles available featuring the latest equipment, Fresh Pharma will continue to serve the healthcare and pharmaceutical industries across the UK.
Medilink EM runs a comprehensive range of life science events to facilitate knowledge exchange, development of skills and networking to stimulate collaboration.

**E**

**EXHIBITIONS**

Medilink EM provides many opportunities for members to exhibit. Our annual Innovation Day provides the opportunity for companies to showcase their products and services to the largest regional gathering of life science professionals. Companies can also exhibit under the Medilink UK stand share, both at the Med-Tech Innovation (MTI) Expo and large medical shows overseas.

**V**

**VALUE**

The feedback we receive tells us our events are highly valued and relevant to the sector; event content scores are 86% on average. Many of our events are free and those with a charge are approximately one third of the market price, providing the best value for money for our members.

**E**

**EVENT MANAGEMENT**

We provide an event management service specifically to our members and those in the life sciences sector, using our 20+ years of combined experience and expertise. This year, we were asked to coordinate a specialist Collaborative Enterprise Networking workshop on behalf of Health & Wellbeing at Loughborough University. We provided an end-to-end service, from helping to identify the appropriate attendees from our extensive network, to liaising with speakers, to managing the event on the day.

**N**

**NETWORKING**

We are committed to hosting a number of networking events including:
- Medilink East Midlands Annual General Meeting
- Summer BBQ
- Meet in the Midlands; a joint venture with Medilink West Midlands

By attending these events, delegates have the opportunity to meet and collaborate with new and existing contacts, both regionally and beyond.

**T**

**TRAINING COURSES**

We offer a range of sector-specific training courses - from regulatory affairs to European medical audits and product management training. All courses are CPD accredited and run by leading industry experts.

**S**

**SPECIAL INTEREST GROUPS**

Stimulating collaborations between clinicians, academics and industry partners are made through our Special Interest Groups (SIGs). Groups include:
- Food Supplements
- Digital Health
- 3D Printing and Additive Manufacturing in Healthcare
- Supply Chain
- Medical Technologies and Systems

“The highly experienced events team at Medilink EM offer an event management service - get in touch to find out more”

‘New for 2017 - a CRO SIG plus the return of the Infectious Diseases SIG’
Medical Engineering Technologies Ltd

Excellence in Medical Device Testing - Efficiently Delivered

Package Validation  Materials Analysis  Device Performance

Medical Engineering Technologies is delivering excellence in medical device testing to companies in 25 countries.

Making new medicines?

QP Services (IMP)  Audit Services  Strategic Quality Direction

JW Quality Consulting Ltd
Providing Quality Solutions

www.jwqc.co.uk  enquiries@jwqc.co.uk  +44 (0)1858 469636

The Centre for Healthcare Equipment and Technology Adoption is a unique service offering from within the NHS.

We help medical device manufacturers and suppliers provide better and more relevant market-ready products that can be quickly and easily adopted within the NHS.

CHEATA will:
• Work with you to take your ideas and help you bring them into healthcare
• Provide bespoke regulatory, health technology assessment and NHS adoption services
• Facilitate, overcome and simplify the process of NHS adoption

For more information or to discuss your needs contact us:
Phone 0115 924 9924 Ext 64458 or 07595 229149  e-mail info@cheata.co.uk  www.cheata.co.uk

Clinical Engineering - A Floor Medical School - NUH NHS Trust - Queen’s Medical Centre - Nottingham - NG7 2UH

CHEATA is a service hosted by NUH NHS Trust and is supported by EMASHN

Nottingham University Hospitals NHS Trust

The Centre for Healthcare Equipment and Technology Adoption (CHEATA)  is a service hosted by NUH NHS Trust and is supported by EMASHN.

CHEATA will:
• Work with you to take your ideas and help you bring them into healthcare
• Provide bespoke regulatory, health technology assessment and NHS adoption services
• Facilitate, overcome and simplify the process of NHS adoption

For more information or to discuss your needs contact us:
Phone 0115 924 9924 Ext 64458 or 07595 229149  e-mail info@cheata.co.uk  www.cheata.co.uk

Clinical Engineering - A Floor Medical School - NUH NHS Trust - Queen’s Medical Centre - Nottingham - NG7 2UH

CHEATA is a service hosted by NUH NHS Trust and is supported by EMASHN.

Medilink EM’s Innovation Day is the foremost life sciences event in the East Midlands and includes the annual Business Awards dinner.

Over 200 delegates
Network, learn and share ideas
Over 30 exhibitors

FOR MORE INFORMATION CALL 0115 822 3154
BUSINESS AWARDS

On Wednesday 8th June 2016, the East Midlands life science community gathered at the annual Medilink EM awards ceremony to celebrate the achievements of companies from across the region. The awards were held as part of the region’s premier life science event: Innovation Day.

And the winners were:

EXPORT ACHIEVEMENT AND INNOVATION AWARDS
DATALINK ELECTRONICS LTD
LEICESTERSHIRE

It was a double award win for Datalink Electronics: ISO13485 accredited contract electronic product design and manufacturing company. Datalink has an extensive track record in medical devices and scientific instrumentation and works closely with leading-edge companies, universities and start-ups.

“We were thrilled to win both awards, this achievement was a testimony to our endeavour to bring excellence and innovative ideas to the commercial world. It delivered a strong message of competence and confidence in our ability to take on ever more challenging projects.”

Arash Ghadar, Technical Director, Datalink Electronics Ltd

START-UP AWARD
PYM’S CONSULTANCY
LINCOLNSHIRE

Pym’s Consultancy provides consultancy and training services for health and social care. The company specialises in market access, integrated care, service design and responses to tender.

“Since winning the Start Up Award, the business has grown from strength to strength; I am personally working with regular clients and have expanded my network of associates. Our consultants include market access professionals, regulatory experts, health economists, and compliance advisors. All consultants have a minimum of 15 years’ experience in their field, working at senior executive and board level, and we all have an understanding of the challenges faced by SMEs. Client projects, from the UK and overseas, are increasingly being delivered by a combination of consultants sharing relevant experience and expertise.”

Kate Pym, Managing Director, Pym’s Consultancy
COLLABORATION WITH THE NHS AWARD
PERSONAL CARE PACKS (PCP) LEICESTERSHIRE

PCP is a social enterprise that addresses the issue of patients being admitted to hospital without the basic hygiene items they need.

“Since winning the Medilink EM business award, Personal Care Packs has secured further business in the Republic of Ireland. We have also conducted a clinical trial across five NHS Trusts in South London, in partnership with the Health Innovation Network.”

Sujata Sabharwal, Director, Personal Care Packs

OUTSTANDING ACHIEVEMENT AWARD
XENOGENESIS NOTTINGHAMSHIRE

XenoGesis is now the UK’s largest independent laboratory-based contract research organisation, specialising in preclinical drug metabolism and pharmacokinetics (DMPK), quantitative bioanalysis and expert interpretation. Since its establishment five years ago, the business has grown from strength to strength, now employing over twenty skilled scientists at its premises in Nottingham.

“Receiving the prestigious Medilink EM Outstanding Achievement Award was very humbling and it is great for the whole team to gain recognition for XenoGesis’ successes to date. Since winning we have celebrated our fifth anniversary, significantly expanded into the US, invested further to grow our own Bioanalysis and Metabolic Identification Suite, with UK and international growth set to continue.”

Dr Richard Weaver, Managing Director, XenoGesis
MEMBER SPOTLIGHT

Medilink EM strives to help members raise their profile and bring like-minded organisations together to share their passion for life sciences. Here are a handful of companies from across our membership who we are continuing to support throughout their journey.

Astrimmune with its Cellexia filter system, provides capture for analysis of circulating tumour cells to diagnose and monitor diseases. Established in 2011, the company is now at the stage of first revenue cycle for sales, with plans to grow sales both locally and internationally in the near future.

Astrimmune’s sister company TYG oncology recently announced a collaboration with Cancer Research UK to fund the first in-human trials of a new vaccine. TYG100 is a breakthrough treatment that uses a patient’s own immune system to target some of the deadliest tumours such as pancreatic and gastro-oesophageal cancers.

By becoming members of Medilink EM, these companies have gained access to an “extra pair of hands”, from conception of the product through to prototype development. Medilink EM has helped with finding cost-effective resources and opportunities, as well as facilitating collaboration with representatives from other countries.

Accelerate Associates is a specialist marketing consultancy that provides market research and product marketing management services to the life science and medical technology industries. Since its establishment in 2007, Accelerate has maintained a solid relationship with Medilink EM, and found the knowledge and advice the team provides to be of great value.

The primary source of support for Accelerate Associates has been the ample networking and engagement opportunities it has been exposed to through its membership. As a specialist organisation with a niche demographic, the company relies on attracting new business from the medical technology sector, and has found exhibiting at events such as the Medilink EM Innovation Day to be extremely beneficial.

Nemaura Pharma is a biopharmaceutical drug delivery company which works with global pharmaceutical companies to bring both new and old drugs to patients in superior delivery systems.

Throughout its membership with Medilink EM, Nemaura has gained access to numerous networking platforms, which have not only helped the business to develop strong foundations in the sector, but also aided the sourcing and hiring of skilled personnel.

Future plans for the company include creating its own purpose built facilities for the development and manufacture of specialist drug delivery systems. The team at Nemaura know that they can count on Medilink EM to provide specialist training and networking opportunities that will support them throughout and beyond this next stage.

CARE IS is a Nottingham based company which provides integrated clinical quality solutions to NHS and other healthcare professionals. Its primary product Valida Decision Support has been developed around English NICE guidelines and is currently used in 98% of practices in New Zealand. In particular CARE IS works with general practitioners and one client commented:

“The Valida referral process is the best thing that I have seen roll out in general practice. We have found there has been a significant reduction in the number of referrals being sent back to primary care and hence a significant reduction in administrative time. Gone are the days of the returned referrals where criteria had not been properly recorded or met.”

As a member of Medilink EM, CARE IS has benefitted from a wide range of networking and link-up opportunities, including getting in front of potential customers in the NHS. As the company launches its latest software, Medilink EM will continue to be a valuable resource for connecting CARE IS to contacts across the East Midlands.
**MEMBER DIRECTORY**

**3di Consulting Ltd**  
3di Consulting are an established product design consultancy providing creative and technical solutions to industry. They have vast experience in a wide range of markets.  
**tel:** 01604 654 114  
**web:** www.3di.co.uk

**Agora Marketing Communications Ltd**  
Agora Marketing Communications Ltd is a unique team of strategic and creative marketing communications professionals.  
**tel:** 0116 230 4967  
**web:** www.agorarmc.co.uk

**Albumedix Ltd**  
Albumedix develops albumin-based products and technologies for advanced drug and vaccine formulation, extended drug half-life and improved drug delivery.  
**tel:** 0115 955 1298  
**web:** www.albumedix.com

**All Natural Cosmetics Ltd**  
All Natural Cosmetics’ mission is to provide all natural, safe and effective personal care and lifestyle products to the healthcare consumer.  
**tel:** 07712 702 330  
**web:** www.allnaturals-skincare.com

**Amies Innovation Ltd**  
Amies Innovation have a long established reputation for the production of injection moulded components to meet the quality demands and performance requirements of modern industry.  
**tel:** 01246 568 046  
**web:** www.amiesplastics.co.uk

**Applied Materials Technology Ltd**  
Applied Materials Technology (AMT) is an innovations and industrial services company. AMT adds value by trying out and demonstrating feasibility of ideas, and then moving on towards market if they look good.  
**tel:** 01522 500 050  
**web:** www.appmat.co.uk

**Archimedia Accountancy Services**  
Archimedia Accountancy Services specialise in providing day-to-day book keeping, accountancy and payroll services for life sciences companies.  
**tel:** 0115 912 4530  
**web:** www.archimediaccounts.co.uk

**Astrimmune Ltd**  
Astrimmune develops tools that physically capture and digitally record images of rare cells to diagnose disease conditions and provide non-invasive monitoring of known cancer patients.  
**tel:** 07989 386 326  
**web:** www.astrimmune.com

**Attenborough Dental Laboratories Ltd**  
Attenborough Dental is a product stockholder, distributor and manufacturer of custom made medical devices, dental laboratory products and dental laboratory equipment.  
**tel:** 0115 947 3562  
**web:** www.atttenborough.com

**Avgo Biotech Ltd**  
Avgo Biotech is a market driven company finding products and solutions from food industry by-products.  
**tel:** 07539 310 985

**Aya Pharma Ltd**  
Aya Pharma specialise in supplying hospitals and non-profit organisations with pharmaceutical medicines across the Middle East, Africa and Caribbean.  
**tel:** 01283 732 181  
**web:** www.ayapharma.com

**Baltex - W.Ball & Son Ltd**  
Baltex are manufacturers of medical textiles and compression and elastic bandages; they also manufacture 3D knitted fabrics for pressure relieving devices.  
**tel:** 0115 932 2403  
**web:** www.baltex.co.uk

**Beauchamp Technology**  
The company provides fundraising for early stage companies, especially life sciences. Advice on obtaining R&D grants, interim and financial management for early stage companies as well as non-executive director support.  
**tel:** 01572 823 267

**Bendigo Systems Ltd**  
Bendigo uses ground-breaking assistive technology to deliver simple, practical and personalised solutions to people living with dementia, physical illness or disability.  
**tel:** 0115 898 9089  
**web:** www.bendigosystems.co.uk

**BioCity Group**  
BioCity Group specialises in the creation and development of life science businesses. It provides homes and access to high-end equipment, shared services, training, business support and access to investment for new and growing bioscience businesses.  
**tel:** 0115 912 4210  
**web:** www.biocity.co.uk

**BioStatus Ltd**  
BioStatus develops, manufactures and sells highly innovative reagents that offer customers significant advantages in routine and research-orientated cell-based analyses.  
**tel:** 01509 558 163  
**web:** www.biostatus.com

---
Biovation UK Ltd
Medical Device Development & Sales Distributor for Cartiva SCI (Synthetic Cartilage Implant), manufactured in USA.
tel: 0116 399 2990
web: www.bio-ovation.co.uk

Bluefrog Design Ltd
Bluefrog Design is a multi-disciplinary product design and innovation consultancy converting concepts and ideas into successful products for the bioscience and healthcare markets.
tel: 0116 253 0612
web: www.bluefrogdesign.co.uk/medical

BPR Medical Ltd
BPR Medical Ltd design, manufacture and market medical devices for acute care hospitals; specialising in respiratory care and in particular, the measurement and control of oxygen.
tel: 01623 628 281
web: www.bprmedical.com

Call Aid UK Ltd
Designers & manufacturers of electronic products principally for the protection of staff, including radio/wired systems. Hospital patient management. Surgery patient call - Disabled care - Children's homes - Court usher systems..
tel: 0115 940 0905
web: www.callaiduk.com

Camcon Medical Ltd
Camcon exists to bring innovations to the life sciences, instrumentation and medical industries.
tel: 01223 506 0580
web: www.camcontec.com

Capatex Ltd
Capatex is a manufacturer and converter of technical textiles and related products for the healthcare market. Capatex Medical offers a range of single use medical devices & washable continence care products.
tel: 0115 978 6111
web: www.capatex.com

Capital Innovation Ltd
Capital Innovation brings together technical, business development, project management and financial skills to develop product opportunities in the cleantech and healthcare markets.
tel: 07837 505 089
web: www.capitalinnovation.co.uk

CARE IS Ltd
CARE IS works with NHS commissioners and providers, supplying decision support and audit/finance software solutions, contract management, project management and training.
tel: 08000 448 198
web: www.care-is.co.uk

Centre for Healthcare Technologies (CHT)
The Centre was launched as a collaboration between the University of Nottingham and Nottingham University Hospitals NHS Trust. The Centre aims to create a pathway from curiosity driven science through to clinical application in order to rapidly translate scientific discoveries into healthcare.
tel: 0115 748 6381
web: www.healthcaretechnologies.ac.uk

Charnwood Campus Management Ltd
The Charnwood Campus is situated in the heart of the UK and offers world-class flexible laboratories, specialist manufacturing facilities and office space with a superb range of amenities and technical and clinical resources.
tel: 0116 318 3534
web: www.charnwoodcampus.com

Charnwood Molecular Ltd
Contract research: Medicinal chemistry, process research and chemical development, custom synthesis.
tel: 01509 232007
web: www.charnwood-molecular.com

CHEATA – Centre for Healthcare Equipment and Technology Adoption
NHS Clinical Engineering department supporting the MedTech Industry develop NHS-ready products including compliance/safety engineering, CE marking, device evaluation, health technology assessments and clinical research support.
tel: 0115 924 9924 x61107
web: www.cheata.co.uk

China Investors Club Ltd
Supporting LifeScience, MedTech and biotech, companies entering China and to gain Chinese investment funds.
tel: 07960 995 269
web: www.chinainvestorsclub.co.uk

Co-formulate Ltd
Co-formulate provides a comprehensive range of formulation and early analytical development services to the pharmaceutical, biotechnology and healthcare industries.
tel: 0115 706 0418
web: www.co-formulate.co.uk

Conformance Ltd
Conformance is the leading UK resource for all CE marking requirements. Their web site offers self-assessment packages and extensive information. Their experts can assist you with all your CE marking needs.
tel: 01298 873 800
web: www.conformance.co.uk

Consult2deliver Ltd
Consult2deliver provide creative clinical and regulatory solutions for life sciences. Services include: regulatory & clinical strategy, pharmacokinetics (interpretation, training); expert witness, due diligence and project management.
tel: 07914 010 009
web: www.consult2deliver.co.uk

Covision Medical Technologies Ltd
Covision are a global orthopaedic medical device company specialising in design, manufacture and marketing of reconstructive joint and trauma devices.
tel: 01909 733 737
web: www.covision-medical.co.uk

Cresco Innovation Ltd
Cresco Innovation is a company built around a team of experienced professionals. Their aim is to help you secure funding for your innovative ideas.
tel: 01509 228 495
web: www.crescoinnovation.co.uk

Datalink Electronics Ltd
Datalink Electronics is a ISO13485 accredited contract electronic product design and manufacturing company. They have an extensive track record in medical devices and scientific instrumentation and work closely with leading-edge companies, universities and start-ups.
tel: 01509 231 023
web: www.datalink-electronics.co.uk

De Montfort University - Design Unit
The Design Unit is a highly innovative design research group with a strong track record of success in the design and development of a wide variety of products and design implementation strategies.
tel: 0116 257 7429
web: www.design-unit.co.uk

De Montfort University – Faculty of Health and Life Sciences
De Montfort Universities Faculty of Health and Life Sciences offers a range of innovative, professional and high quality courses with knowledge and experience in teaching for over 15 years and have a large number of links with environmental professionals.
tel: 0116 257 7124
web: www.dmu.ac.uk
Entec Health Ltd
Entec Health is a specialist digital technology business for healthcare innovation. The company’s portfolio includes the Silhouette digital wound assessment and information management system (ARANZ Medical) and the Wound Care Buddy App Platform.
tel: 07917 007 859
web: www.entechealth.com

Enterprise Europe Network (Midlands Region)
The Enterprise Europe Network (EEN) in the Midlands offers support to make the most of business opportunities throughout Europe and beyond.
tel: 024 7623 6236
web: www.enterprise-europe.co.uk

EPSCR Centre For Doctoral Training in Additive Manufacturing and 3D Printing
To develop future leaders in the field of additive manufacturing and 3D printing through provision of a 4-year PhD programme.
tel: 0115 748 4033
web: www.nottingham.ac.uk/additivemanufacturing

Experience Nottinghamshire
Experience Nottinghamshire is the official Place Marketing Organisation (PMO) for Nottinghamshire, working closely with tourism partners to help you plan your visit.
tel: 0115 962 8320
web: events.experiencenottinghamshire.com

Franklands Insurance & Risk Management
Franklands provides insurance & risk management solutions for all elements of the life sciences sector. They cater for all companies throughout their development including contract research organisations and product development organisations.
tel: 01332 545 720
web: www.franklands.co.uk

Fresh Pharma Ltd
Fresh Pharma specialise in providing flexible, agile and compliant logistics solutions for temperature sensitive pharmaceutical, medical and biological transportation.
tel: 0800 612 6512
web: www.freshpharma.co.uk

Gamification and Enabling Technology Strategic Solutions (GAETSS)
GAETSS mission is to be a global thought leader and force for change in the use of gamification practices and immersive technologies to shape the future sustainable development of business and society.
tel: 01327 811 827
web: www.davidwortley.com

GEFCO provides multimodal, integrated logistics solutions for life sciences and healthcare, specifically SME’s. Their services include pharmaceutical drugs (controlled and generics), temperature control (facilities, fleet and packaging) and hazardous shipments. GEFCO follow MHRA guidelines and are awarded with a Wholesale Dealer Authorisation and Good Distribution Practice status. Fully compliant, innovative with a secure Quality Management System and experts in security across air, road, rail and sea.
Tel: 0121 606 3085
web: www.uk.gefco.net

Geldards LLP
Geldards is a commercial law firm with over 250 people operating out of the Midlands and Wales. The firm’s healthcare team provides clear and simple legal advice to a sector which is going through a period of rapid change.
tel: 0115 983 3650
web: www.geldards.com

George James Ltd
George James specialise in search of a range of roles: projects cover, general management, sales, business development, marketing, HR, service, manufacturing, medical/clinical, regulatory, quality and R&D.
tel: 01494 867 655
web: www.georgejamesltd.co.uk

GP Laboratories Ltd
GP Laboratories is a healthcare distribution and solutions provider with over 85 years experience within the healthcare sales and marketing fields.
tel: 01933 698 255
web: www.gplabslimited.com
Hallam Internet Ltd
Hallam Internet is a well-established and experienced digital marketing agency with offices in Nottingham and London, serving a wide variety of clients throughout the UK.
tel: 0115 948 0123
web: www.hallaminternet.com

Health & Recovery Ltd
An evidence-based dietary approach for poor general health with chronic dysfunction of the psycho-neuromuscular and immune systems, featuring fortified health foods, supplements and guide book.
tel: 01332 383 096
web: www.help4health.org.uk

Healthcare Print and Packaging Ltd
Healthcare Packaging are the UK’s leading supplier of a full range of packaging for clinical trials, medical devices and pharmaceuticals and now include a contract packing service.
tel: 0115 714 0200
web: www.healthyepackaging.co.uk

Help2Export Ltd
Help2Export Ltd advises companies based in the East Midlands, who have little or no export experience, by signposting, networking and mentoring as required.
tel: 01604 586 502
web: www.help2export.co.uk

HML Health
Healthcare consultancy specialising in quality improvement and clinical input to commercial organisations with a particular interest in UK-Asia collaboration.
tel: 07968 023 293

Integra Communications Ltd
Integra Communications are media relations consultants specialising in communications in the B2B and enterprise sectors and within the business advisory community.
tel: 0115 784 0081
web: www.integracommunications.co.uk

IPBC
IPBC is a business consultancy, working with life science companies in the areas of business planning and management development.
tel: 01509 266341
web: www.internationalpharmaceutical.co.uk

iTs Design Ltd (Alert IT)
IT’S Designs design, manufactures and supplies care alarms for domestic, care homes and educational use. Their products are designed for people with epilepsy, dementia, incontinence, falling and general infirmity.
tel: 0845 217 9951
web: www.alert-it.co.uk

Juniper Pharma Services Ltd
Juniper Pharma Services is a science-led CDMO delivering tailored solution for the development and production of oral and topical pharmaceutical products.
tel: 0115 871 8888
web: www.juniperpharma.com

JW Quality Consulting Ltd
JWQC work with clinical trial sponsors and pharmaceutical manufacturers, providing a range of high quality consultancy services, including qualified person services, GMP audits and training.
tel: 01858 469 636
web: www.jwqc.co.uk

Kinetic ICT Solutions Ltd
Kinetic ICT Solutions Ltd is a provider of cloud solutions to customers throughout the healthcare technologies sector in the East Midlands.
tel: 01623 707 888
web: www.kineticonline.net

KW Special Projects Ltd
KW Special Projects is a high performance engineering company that recognises the value of transferring high performance engineering across sectors - they exploit opportunities made possible by the application of composites and lightweight structures, additive manufacturing and industrial automation to high value manufacturing.
tel: 01280 704 768
web: www.kwspecialprojects.com

Locate Therapeutics Ltd
Locate Therapeutics is a specialist regenerative medicine, drug delivery and devices company which has developed TAOST™, a patented platform polymer technology with multiple medical applications.
tel: 0115 784 0041
web: www.locatetherapeutics.com

Loughborough University Enterprises Ltd
Loughborough University Enterprises has a proven track record in commercialising the University’s research through licensing and the formation of companies and in helping businesses of all sizes to generate step changes in their evolution through accessing their research capabilities.
tel: 01509 228 677
web: http://www.lboro.ac.uk/enterprise/

Maddison Ltd
Maddison are a 30 year old, user-centred industrial and mechanical product design consultancy, specialising in medical devices and IVD equipment for universities, start-ups and SMEs.
tel: 01798 865 711
web: www.maddison.co.uk

Maetrics Ltd
Maetrics provides regulatory compliance and quality assurance consulting services, training, auditing and project management services for the medical device, pharmaceutical, biotech and life science industries.
tel: 0115 921 6200
web: www.maetrics.co.uk

MediCity Nottingham Ltd
MediCity, (a collaboration between Boots, a member of Walgreens Boots Alliance and BioCity) is an innovation hub providing stimulating lab, office and significant events environment for innovators across health, beauty and wellbeing.
tel: 0115 784 0000
web: www.medicityuk.com

Micronclean Ltd
Micronclean are the only cleanroom UK laundry company supplying a total contamination control garment and consumables service for the full spectrum of GMP cleanroom users activities, from ISO 4 to ISO 9.
tel: 01754 767 377
web: www.micronclean.co.uk

Midas Pattern Company Ltd
Midas is an award winning, specialist moulding company dedicated to offering a high level of quality, service and design for manufacture support.
tel: 01234 358 394
web: www.midas-pattern.co.uk
Mimex Montague Healthcare Ltd
Mimex Montague Healthcare aims to develop Strannik Technology as a screening technique of choice to be used in primary care.
tel: 0115 989 9618
web: www.montaguehealthcare.co.uk

MiTAC Europe Ltd
MiTAC Europe designed the first Android Tablets specifically for healthcare. With an enlarged range MiTAC are one of the largest manufacturers of healthcare handhelds.
tel: 01293 566 291
web: http://miocare.mio.com

Morris Healthcare Consulting Ltd
Business consultancy services specialising in UK healthcare market [NHS] access regulatory (CE marking) support.
tel: 01434 605 545
web: www.morrishealthcareconsulting.co.uk

Morningside Pharmaceuticals Ltd
Morningside Pharmaceuticals Ltd are an established manufacturer, wholesaler and exporter of Branded Generic Medicines and Healthcare Products worldwide. With service spanning over 25 years, they have become a trusted name in the pharmaceutical industry and are one of the leading innovators of new products with a strong emphasis on patient’s needs.
tel: 01509 217 705
web: www.morningsidepharm.com

Near Field Solutions Ltd
Electronics design, software development, mobile and web applications development. Specialising in solutions utilising wireless communications (NFC and Bluetooth Smart) and the Internet of Things.
tel: 0115 922 5479
web: http://usingnfc.com

Nemaura Pharma Ltd
Nemaura Ltd has developed a range of platform technologies for transdermal drug delivery and diagnostic applications.
tel: 01509 222 910
web: www.nemaura.co.uk

NHSi Ltd
NHSi offers healthcare organisations the data that will give insights to understanding and developing strategies for increasing efficiency and developing outcomes within the NHS.
tel: 0845 121 3686
web: www.nhis.com

Northamptonshire Healthcare NHS Foundation Trust
The Trust is actively engaged in research and innovation with a dedicated team and clinical research facility providing R&D support across all of the trusts services.
tel: 01536 480 300
web: www.northamptonshire.nhs.uk/pct/

Nottingham City Growth Hub
Nottingham City Growth Hub contains all the latest information on the support available to help you if you’re starting or growing a business.
tel: 0115 876 4946
web: www.growingnottingham.com

Nottingham Hearing Biomedical Research Unit (BRU)
The NIHR Nottingham Hearing Biomedical Research Unit is a partnership between University of Nottingham, Nottingham University Hospitals NHS Trust and Medical Research Council Institute of Hearing Research.
tel: 0115 823 2600
web: www.hearing.nihr.ac.uk

Nottingham Law School Legal Advice Centre Ltd
The Nottingham Law School Legal Advice Centre aims to provide reliable, high quality legal advice and information to the local community and individuals in need.
tel: 0115 941 8418
web: www.ntu.ac.uk/legal_advice_centre

Nottingham Means Business (NMB)
NMB encourage and support organisations to invest and locate in Nottinghamshire whilst encouraging existing companies in the region to grow.
tel: 0115 727 0099
web: www.nottinghammeansbusiness.com

Nottingham Trent University - The Design for Health & Wellbeing Research Group
Nottingham Trent University - The Design for Health and Wellbeing Research group brings together academics, clinicians, surgeons, healthcare companies and other medical professionals to conduct cutting edge research.
tel: 0115 848 6424
web: www.ntu.ac.uk/design4health

Nottinghamshire Healthcare NHS Foundation Trust
One of the UK’s leading commercially focused universities, Nottingham Trent University (NTU) has 28,000 students from over 100 countries. NTU has a thriving research student and research staff community and a strategic focus on research themes key to the economy and society, including health and wellbeing, medical devices and advanced materials. The sustained excellence and innovation with impact that research at NTU has developed in these fields was recognised in 2015 by a Queens Anniversary Prize.
tel: 0115 848 3948
web: www.ntu.ac.uk

Nottinghamshire Hearing biomedical Research Unit (bRU)
The Trust is actively engaged in research and innovation with a dedicated team and clinical research facility providing R&D support across all of the trusts services.
tel: 0115 969 1300
web: www.nottinghamshirehealthcare.nhs.uk

NUH NHS Trust - Research & Innovation
NUH NHS Trust Research & Innovation are at the core of a vibrant research and innovation culture in one of the largest teaching hospitals in the country.
tel: 0115 924 9924
web: www.nuh.nhs.uk

NuVision® Biotherapies Ltd
NuVision® Biotherapies is a new start up wound care company. NuVision intends to develop ground breaking high quality and affordable wound care biotherapies.
tel: 07879 610 023
web: www.nuvision.co.uk

Oberoi Consulting Ltd
IT clinical audit services to NHS and pharma recruitment & pharma primary care clinical systems training.
tel: 01332 224 251
web: www.oberoi-consulting.com

OCB Media Ltd
OCB Media design, produce and deliver healthcare e-learning. Specialist skills include instructional design, digital asset development, learning management systems and content authoring systems.
tel: 0116 285 5993
web: www.ocbmedia.com
OB Publishing Ltd
OB Publishing specialises in the development of learning technologies, mobile application development and digital learning content publishing.
tel: 0116 285 5993
web: www.obcmedia.com

Orion Pharma
Orion is a globally operating Finnish developer of pharmaceuticals and diagnostic tests. Orion develops, manufactures and markets human and veterinary pharmaceuticals, active pharmaceutical ingredients and diagnostic tests. Orion’s R&D core therapy areas are CNS disorders, oncology and respiratory for which Orion develops inhaled Easyhaler® pulmonary drugs.
Tel: 0115 948 7120
web: www.orion.fi/en

Orthogem Ltd
Orthobiologics company, manufacturing and selling synthetic bone grafts.
tel: 0115 950 5721
web: www.orthogem.com

P & S Healthcare Ltd
P&S Healthcare, a family run British manufacturing company who have been manufacturing quality incontinence products for adults and children and garments for over 25 years.
tel: 0115 968 1188
web: www.pshealthcare.co.uk

Pal International Ltd
UK manufacturer of medpal healthcare wipes products, from high level surface disinfection to patient cleansing mitts and infection control systems.
tel: 01455 555 700
web: www.palinternational.com

Paracelsis Ltd
Preclinical/nonclinical contract research company offering a comprehensive range of laboratory-based and consultancy services with focus on in vivo development and toxicology.
tel: 0115 888 2842
web: www.paracelsis.com

Patricell Ltd
Patricell is a direct provider of biotech supplies to research laboratories, pharmaceutical companies and universities.
tel: 0115 871 8390
web: www.patricell.com

Penneine Healthcare Ltd
Penneine Healthcare is amongst the largest of the United Kingdom’s privately owned manufacturers of single use, sterile, medical devices, specialising in the area of surgical suction and customised procedure packs.
tel: 01332 794 880
web: www.penninehealthcare.co.uk

Personal Care Packs Ltd
Personal Care Packs supply packs of essential care items to the NHS.
tel: 0116 251 3941
web: www.personalcarepacks.com

Platelet Solutions Ltd
Platelet Solutions provides a range of unique products and exceptional quality services for platelet function testing for academic research, healthcare and pharmaceutical sectors.
tel: 0333 355 4091
web: www.plateletsolutions.co.uk

Precision Stitching Ltd
Precision Stitching is a Nottingham based textiles company specialising in technical textile applications and manufacture for business and personal customers.
tel: 0115 955 7373
web: www.precisionstitching.com

Protex Hygiene Ltd
The only supplier of an innovative decontamination system, uses silver hydrogen peroxide chemical and a revolutionary air toxicity removal system. Dramatically reducing environmental turnaround times.
tel: 07779 305 628
web: www.protexhygiene.co.uk

Pure Drug Safety Ltd
A leading UK and European pharmacovigilance service provider, offering detailed responsive solutions through strategic thinking to help “Pharma make sense of Drug Safety”.
tel: 01476 512 395
web: www.puredrugsafety.com

Quadrane Ltd
Quadrane is an independently owned company manufacturing a wide range of high quality, specialised cleaning detergents and disinfectants for the healthcare and dentistry sectors.
tel: 01332 292 500
web: www.quadrane.co.uk

Quotient Clinical
Quotient Clinical is a leading provider of early stage and specialist drug development services. Using its unique Translational Pharmaceuticals® platform, it brings innovation to drug development programs for pharmaceutical and biotechnology companies worldwide. Translational Pharmaceutics integrates formulation development, GMP manufacturing and clinical testing to accelerate the timeline for bringing new drugs to market and reducing the associated cost of the development program.
Tel: 0115 974 9000
web: www.quotientclinical.com

R A Labone & Co Ltd
R A Labone & Co Ltd manufactures injection mouldings, precision metal pressings and associated assemblies.
tel: 0115 944 8800
web: www.ralabone.co.uk

R A Labone & Co Ltd
R A Labone & Co Ltd manufactures injection mouldings, precision metal pressings and associated assemblies.
tel: 0115 944 8800
web: www.ralabone.co.uk

Renfrew Group
Renfrew Group is a medical product design and commercialisation consultancy skilled in converting science and concepts into successful, market focused products. Renfrew Group is recognised for their work collaboratively developing innovative medical technologies with industry clients and the NHS, including diagnostic devices, drug delivery devices, hospital equipment and surgical instruments.
Tel: 0116 253 1961
web: www.renfrewgroup.com
Roller Agency
Roller Agency are a mobile app development agency based in Nottingham. They work primarily in the mHealth, clinical and pharmaceutical industries, with a focus on patient engagement.
 tel: 0115 958 2760
 web: www.rolleragency.co.uk

Scientific Laboratory Supplies Ltd (SLS)
Scientific Laboratory Supplies Ltd are UK owned and the largest independent supplier of laboratory equipment, consumables, chemical and life science materials in the UK.
tel: 0115 982 1111
web: www.scientific-labs.co.uk

Serrations Ltd
Manufacture and suppliers of tungsten carbide needle holder inserts used in the production and repair of surgical instruments, i.e. needle holders and tweezers.
tel: 01246 456 595
web: www.serrations.com

Sherwood Labelling T/A directlabelsuk
Sherwood Labelling has 25 years experience providing trade label printing.
tel: 0115 920 7111
web: www.sherwoodlabelling.co.uk

Smithers Rapra Ltd
Polymer and packaging expertise for pharmaceutical, biopharmaceutical and medical device companies. Extractable and Leachable testing for products, devices, manufacturing systems. Device/packaging testing. Transit testing.
tel: 01939 250 383
web: www.smithersrapra.com

Snowden Healthcare Ltd
Healthcare provider specialising in manufacturing, distribution and sales of natural pain relief devices, topical gels and patches and an extensive range of mobility and independence aids.
tel: 0800 161 5670
web: www.snowden.co.uk

Spinning Clock Ltd
Spinning Clock are a creative agency specialising in simplifying complex products for life science client’s markets to reach their wider audience.
tel: 0115 943 0777
web: www.spinningclock.com/lifesciences

Spirit Healthcare Ltd
Spirit Healthcare provides award winning products and innovative services that improve the lives of patients whilst delivering real value solutions for healthcare organisations.
tel: 0116 286 5000
web: www.spirit-healthcare.co.uk

Suez WCS Ltd
SUEZ Water Conditioning Service has a high degree of technical expertise providing technology, equipment, products, training and services to healthcare and water treatment sectors.
tel: 0844 372 7344
web: www.sueztreatmentsolutions.co.uk

Synergy Health Plc
Global provider of specialised outsourced services to the healthcare and other related markets predominantly sterilisation and decontamination services.
tel: 08456 889 970
web: www.synergyhealthpc.com

The Ear Foundation
The Ear Foundation is a charity providing services which ensure that all children and adults with hearing loss can hear and communicate using the latest hearing aids and implants.
tel: 0115 942 1985
web: www.earfoundation.org.uk

Tyna International Ltd
Production and global distribution of Stays-Hard, a penile support device which facilitates successful intercourse for men who suffer from E.D. and P.E.
tel: 0800 410 2888
web: www.stays-hard.com

University Hospitals of Leicester NHS Trust
Research and innovation has been identified as an area of importance in the University Hospitals of Leicester NHS Trust strategy and they are currently creating new facilities to house brand new studies and to further develop their research portfolio.
tel: 0116 258 4199
web: www.leicestershospitals.nhs.uk

University of Leicester - Research & Enterprise Division
University of Leicester - Research & Enterprise Division promotes and enables consultancy and collaborative research & development with the University and through the College of Medicine.
tel: 0116 252 2437
web: www.le.ac.uk/business

University of Northampton - Institute of Health and Wellbeing
Institute of Health and Wellbeing is committed to being a leading regional, national and international centre for innovative research and enterprise within the healthcare sector.
tel: 01604 892 275
web: www.ihw.org.uk

Urgo UK Ltd
Urgo UK offers a wide range of products in the field of wound healing for the treatment of leg ulcers, pressure ulcers and burns.
tel: 01509 502 051
web: www.urgouk.com
Uvamed Ltd
Uvamed is a UK company dedicated to delivering healthcare led innovations in anaesthesia. They aim to improve standards, support best practice and enhance patient safety.

tel: 01509 211 610
web: www.uvamed.net

V Formation Ltd
V Formation is a Nottingham marketing consultancy that works with ambitious SMEs in the life sciences and high tech sectors, professional practices and family businesses.

tel: 0115 787 0206
web: www.vformation.biz

VIVO Smart Medical Devices Ltd
Pupiloscope® enables rapid assessment of pupillary response, used in emergency services and A&E to rapidly assess patients with head injuries and traumatic brain injury.

tel: 0115 7788 178
web: www.vivosmartmedical.com

VR MED Ltd
VR Med is a research and development company focused on cutting edge full immersive virtual and augmented reality technology (mixed reality technology) in the medical field.

tel: 0115 845 8493
web: www.vr-med.com

Wellbeing Software Group
Wellbeing Software is a group of healthcare IT companies, working collaboratively with the NHS to improve efficiency, service delivery and patient safety, via the introduction of specialist technology and innovation.

tel: 01623 489 838
web: www.wellbeingsoftware.com

XCAM Ltd
XCAM designs and manufactures custom and low volume digital camera systems for science experiments and space applications.

tel: 01604 673 700
web: www.xcam.co.uk

XenoGesis Ltd
XenoGesis is a laboratory-based contract research organisation (CRO) specialised in preclinical drug metabolism & pharmacokinetics (DMPK), quantitative bioanalysis and consultancy services including prediction of human pharmacokinetics/dose and due diligence on drug discovery assets.

tel: 0115 837 0626
web: www.xenogesis.com

Designing tomorrow’s smart devices for a connected world

- nfs develop market leading products using Bluetooth Smart & NFC technology
- nfs create highly innovative solutions
- nfs can transform your product into a ‘connected’ smart device
- nfs design to short timescales
- nfs take your ideas and turn them in to reality

In today's connected world users expect devices to be ‘Smart’ & ‘Connected’; providing real-time information. If you are creating next generation medical products then nfs can provide the skills and expertise you need to ensure you meet the expectations of your customers.

Near Field Solutions Ltd
14 Faraday Building
Nottingham Science Park
Nottingham NG7 2QP
UK

Tel: +44 (0)115 922 5479
Web: www.usingnfc.com
Morningside Pharmaceuticals Ltd are an established manufacturer, wholesaler and exporter of Branded and Generic Medicines and Healthcare Products worldwide.

Making Quality Healthcare an Affordable and Accessible Reality Throughout the World

QUALITY FOCUS
TRUSTED
VALUE
REPUTABLE
HEADLINE BRANDS
INTERNATIONAL
FAST GROWING
AWARD WINNING

Morningside Pharmaceuticals Ltd are an established manufacturer, wholesaler and exporter of Branded and Generic Medicines and Healthcare Products worldwide.

01509 217 705  info@morningsidepharm.com
www.morningsidepharm.com
Head Office: 5 Pavilion Way, Castle Business Park, Loughborough, Leicestershire LE11 5GW
Develop and grow your business with the help of Medilink East Midlands

For further information about raising your profile and receiving exclusive offers by becoming a member of Medilink EM please call 0115 822 3154, or email info@medilinkem.com

www.medilinkem.com